

# Comparison Between Products

<b>Solutions Available</b>	<u>Simple Series</u>	<u>Plus Series</u>	<u>Professional Series</u>
General Ledger	✓	✓	✓
Accounts Receivable	✓	✓	✓
Accounts Payable	✓	✓	✓
Payroll	✓	✓	✓
Purchase Orders		✓	✓
Subcontract Control		✓	✓
Job Cost	✓	✓	✓
Change Orders	✓	✓	✓
Inventory		✓	✓
Estimating	✓	✓	✓
Scheduling	✓	✓	✓
Prospect Tracking (Lead Tracking)		✓	✓
Buyer Management		✓	✓
Customer Service/Warranty		✓	✓
Sales Management		✓	✓
Executive Dashboard		✓	✓
<b>Customer Relationship Management (CRM)</b>			
Manages Sales Process from Start to Finish		✓	✓
Allows you to Set Up Pre-Selected Marketing Plans		✓	✓
Allows you to Attach Notes, Documents and Digital Images		✓	✓
Tracks Job Opportunities by Salesperson		✓	✓
Mail Merge Letters to Targeted Prospects/Customers		✓	✓
Broadcast emailing		✓	✓
Tracks Complete Activity with Customers/Prospects		✓	✓
Generates and Tracks Work Orders on Service Claims		✓	✓
<b>CSG Estimating Features</b>			
Allows you to setup to your method of estimating	✓	✓	✓
Automatically Creates PO's Subcontract, WO's and RFQ's		✓	✓
Takeoff Assistants for Roofs, Ceiling Joists and Floor Joists		✓	✓
Compare Multiple Vendor Pricing for the Same Items		✓	✓
Integrates with Scheduling to Setup Schedules	✓	✓	✓
Estimates, Prints, Faxes or Emails Customer Change Orders	✓	✓	✓
Electronic Updating of Vendor Pricing		✓	✓
Creates Proposals/Specifications	✓	✓	✓
Integrates with CAD		✓	✓
Integrates with Digitizers and Digital Takeoff Software	✓	✓	✓
<b>CSG Job Cost Accounting Features</b>			
Multi-Company	✓	✓	✓
Consolidates Multi-Company Financials		✓	✓
Tracks Pending and Approved Change Orders	✓	✓	✓
Prints Customer Draw Requests and T & M Bills		✓	✓
Handles A/P & A/R Retainage		✓	✓
Handles Printing & Tracking of Subcontract Agreements		✓	✓
Tracks Workers Compensation and General Liability	✓	✓	✓
Tracks Paid and Unpaid Costs per Job Cost Category	✓	✓	✓
Tracks Draws and Costs per Job	✓	✓	✓
Prints Lien Waivers	✓	✓	✓
Creates A/P Invoices from PO's and Subcontracts		✓	✓
Purchase Orders can be Approved in the Field Electronically		✓	✓
<b>Overall CSG Features</b>			
SQL Database			✓
Completely Integrates to Microsoft Word and Excel	✓	✓	✓
Menu Driven - Easy to Use	✓	✓	✓
Affordable	✓	✓	✓

**About Contractors Software Group:** *Contractors Software Group is one of the leading providers of construction management solutions designed to streamline your business. We have been helping construction businesses nationwide increase their profitability and productivity for over 12 years. CSG works specifically with individuals knowledgeable in the construction industry to ensure that our products will help secure your business' future. We are constantly making updates based on industry standards and regulations, client feedback and today's state of the art technology.*